

Michael E. Zets, Jr.

8346 Ledgestone Ave.
Sylvania, OH 43560
412 670-7646 (Cell)
mikezets@gmail.com

Comprehensive experience in Corporate Administration, Management, Manufacturing, and Marketing/Sales. Continuing involvement in Custom Manufacturing, Factory Automation, Labor Negotiations, Occupational Health and Safety issues, Quality Management, Logistics and Supply Chain Management.

Management experience includes total control of Corporate Operations including manufacturing, sales, accounting, purchasing and engineering. Capable of quick turnaround results through planning, development of long term strategies and the establishment and attainment of operating goals. Veteran Business Traveler. Strong Leadership and Team Building capabilities with a hands-on management style.

ACCOMPLISHMENTS

- Beginning my career as a Mechanical Engineer for one of the nation's largest Capital Equipment builders, I moved from Engineering to Project Management to Proposal/Application Development into Sales and then into Management, becoming General Manager and finally head of Operations. I am a hands-on manager with excellent people skills and am extremely capable of communicating goals and motivating employees at all levels of a company.
- Skilled in finding and implementing simple solutions to complex problems through team efforts.
- Wrote and successfully negotiated several four year contracts for multi-plant Union Shops.
- Extensive technical experience in all facets of manufacturing, sales, service and operation with such OEMs as DOD, Dept. of Energy, Boeing, Goodyear, GM, Ford, Honda, Chrysler, NASA, and Thiokol.
- Served years on the Precision Metal Forming Association's Board of Directors and an additional three years on the board of a local ESOP which manufactures industrial fans.
- I have an in depth knowledge of the metal forming, fabrication and stamping industries and extraordinary talents in communications, team building, problem identification, cost and inventory reduction and solution implementation. Creative strategist in all phases of manufacturing.

EMPLOYMENT - Currently Retired

Vice President of Manufacturing EPIC METALS CORPORATION

2008 - 2012
PITTSBURGH, PA

Specialty Deck Manufacturer supplying Custom Ceiling and Roof Deck to Architects, General Contractors, and Commercial Building Erectors in a Global Marketplace. Responsible for the efficient operation of four manufacturing facilities in Pennsylvania and Florida. Directed all manufacturing in both union and non-union shops, including all scheduling, production and transportation. Introduced new technologies to shop floor and designed improvements to new and existing products. Several patents pending.

Responsibilities include complete oversight of all Manufacturing Operations including design and development of new green field site for major production expansion plus on-going projects providing additional capacity in existing facilities.

Chief Operating Officer ACCURATE MACHINE TOOL

1998- 2008
CLEVELAND, OH

Capital Equipment Manufacturer supplying Custom OEM Machine Tools to DOD, Aerospace, Appliance, Hand Tool and Automotive Industries. Implemented major reorganization of company, reducing overhead, introducing team management, and SPC while significantly improving operations, delivery and profitability.

Responsibilities included complete administration of Manufacturing, Accounting, Sales, Purchasing and Engineering. Strategic corporate planning and administration of non-union shop which designs, fabricates, machines and assembles precision custom equipment, tooling and dies.

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Corporate General Manager

ARDCOR DIVISION OF AMERICAN ROLL TOOLING, INC.

Reorganized and revitalized a non-seasonal, privately held business. Changes implemented resulted in reduction of overall operating cost while doubling gross revenue. Profitability was drastically improved while company employment increased by twelve percent.

Responsibilities included complete administrative control of all Company activities and corporate planning and administration of non-union shop engaged in the design, manufacture and assembly of Roll Forming Machinery, Presses and other specialized equipment.

1997- 1998

WILLOUGHBY, OH

Manager - Custom Roll Formed Products

SYRO INC., DIVISION OF TRINITY INDUSTRIES

P/L responsibilities included the total oversight of multiple shift, union facility involving manufacturing, scheduling, quality assurance, purchasing, cost estimating, standardized pricing, quotations, advertising, marketing and sales.

Assigned total responsibility for identification and development of new markets for Heavy Roll Formed Products including all national Railcar and Inland River Barge Manufacturers.

1986-1997

GIRARD, OH

Product Manager

MANNESMANN DEMAG WEAN

Responsible for sales of large Hydraulic Forging Presses and Non-Destructive Testing Equipment. Sales and marketing accountability for complete line of presses and associated equipment. Also oversaw the operation of the proposal and estimating functions related to the assigned products.

Prior assignments included Sales of ERW Tube Mills, Roll Forming Equipment and Seamless Tube Processing, Reducing and Testing Equipment.

1978-1986

PITTSBURGH, PA

Plant Manager

HANGER SUPPLY CO.

Complete responsibility for the operation of a 50 employee manufacturing facility including purchasing, scheduling, inventory control, and personnel management.

1977-1978

YOUNGSTOWN, OH

Machine Designer and Project Engineer

WEAN UNITED, INC.

Successive positions as Machine Designer, Proposal Engineer and Applications Project Engineer. Increasing levels of expertise in the design and marketing of Bar and Tubular Manufacturing Equipment. Machine Designer for Slitting & Cut-to-Length Lines

1971-1977

YOUNGSTOWN, OH

Faculty Member

MAHONING COUNTY JOINT VOCATIONAL SCHOOL

Taught MATHEMATICS and NC/CNC PROGRAMMING (Ohio State Teaching Certificate) to adult students in a three year program leading to a Journeyman Machinist or Tool & Die Maker Certifications.

1979-1987

CANFIELD, OH

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EDUCATION

Bachelor of Science - Mechanical Engineering - 1973

YOUNGSTOWN STATE UNIVERSITY

Majors in Mechanical Engineering and Mathematics.

Minor in American Literature.

Significant work (80%) completed toward MBA in Business Management.

Computer Proficiency in: HTML, Java, Perl, C#, Visual Basic, FORTRAN, dBase
AutoCAD, All Word Processors, Spreadsheets, Databases, and Project Managers.
UNIX, Linux, DOS, Windows

PERSONAL

Married: Wife, Sandi is self-employed as owner of [Back Street Designs, Inc.](#) - Web Graphics eBusiness.

Founder and President of [USNA-Net, Inc.](#) – an Internet based non-profit 501(c)3 Corporation providing Advice and Support for Parents of Midshipmen attending the United States Naval Academy.

Vietnam Era Veteran serving 1969-1971 on Active Duty with U. S. Navy.

- Member of the Board of Directors of Air Turbine Corporation. 2009-2012.
- Member of the Board of Directors of the Custom Roll Forming Institute. 1991-1994.
- Member of Custom Roll Forming Institute. 1986-1997
- Member of the Forging Industry Association. 1981-1986

Trade Journal publications include *by-lined* articles published in *Modern Metals*, Apr 1992 and *Metalforming Magazine*, Oct 1992 on Heavy Custom Roll Forming. Major contributor to articles published by *Design News*.

Please visit www.MikeZets.info for additional details on Professional Accomplishments and Work Experience.